



THE "DELANEY" FLOOR PLAN PRICING

Name: Karen & Stephen Cabler

Unit # 183

Address:

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Email:

BASE PRICING DELANEY FLOOR PLAN

Standard: Deluxe <u>Interior Unit</u> Location; Includes 4 Bedrooms, 4 1/2 Baths, & All Kitchen Appliances; Hardwood Floors in Kitchen, Family, & Dining Rooms; Ceramic Tile Floors in Laundry Room, Bathrooms and Entry Ways; 12 x 26 Deck With Composite Decking Overlooking Water Feature with Illuminated Fountains, plus Additional Lower Level Walk Out Deck / Patio; Includes 2 Car Attached Garage plus Parking for Two Additional Cars.	\$ 366,670.00	\$ 366,670.00
Option: Same Features as Standard, but Premium <u>End Unit</u> Location with Side Windows (Units having a # 1 or # 3 Suffix)	\$ 14,700.00	\$ 14,700.00
OPTIONS AND ENHANCEMENTS ALL UNITS		
MAIN LEVEL DECK, PORCH, & SUN ROOMS		
Standard: 12 x 26 Deck with Composite Decking and Metal Rail		
Option: Screen Porch: 12' x 12' with Two Skylights, Screens, Screen Door & Fan/Light Combo	\$ 8,500.00	
Option: Sun Room: 12' x 12' with Two Skylights, Windows, Full Glass Door, Fan/Light Combo, Insulated Floor, Ceramic Tile and HVAC P-Tac Unit plus Radiant In Floor Heating	\$ 17,600.00	\$ 17,600.00
MAIN LEVEL FIREPLACE		
Option: Glass Panel 36" Majestic PerfectView Direct Vent Fireplace with Gas Logs, Granite Face with Wood Surround, Blower Kit and Media Niche	\$ 3,475.00	\$ 3,475.00
Sub Option #1: Base and Wall Cabinets Flanking each Side of the Fireplace. Cabinets will match Custom or Standard Kitchen Cabinetry.	\$ 3,970.00	\$ 3,970.00
Sub Option #2: Base and Wall Cabinets Flanking each Side of the Fireplace. Cabinets will match Irish Cream Cabinetry	\$ 4,998.00	
LOWER LEVEL		
Option: Deluxe Wet Bar Package Featuring Multi Level Front and Back Bar Cabinetry, Including Stainless Steel Side by Side Refrigerator, Microwave, Dishwasher, and Icemaker; Mid Sized Corner Mounted Flat Screen TV; Laminate Countertops; SS Sink with Mirror Above; 6" Recessed Can Lighting on Dimmer Switch; Ceramic Tile Flooring in Bar Area	\$ 18,250.00	\$ 18,250.00
Sub Option #1: Class I Granite Bar Counter Tops with under Counter Mounted Sink, in place of Laminate Tops and Surface Mounted Sink.	\$ 4,955.00	\$ 4,955.00
Sub Option #1a: Same as above, but with Class II Granite	\$ 5,331.00	

Enhancement Packages:

KITCHEN CABINETRY AND COUNTERTOPS

Standard Kitchen Cabinet Package Raised Panel Wood Doors (Multiple Stain Colors), Pantry Closet, Refrigerator Side Panels and Computer/Planning Desk; Class I Granite on Island and Laminate on All Other Kitchen Counter Tops.		
Option 1: Standard Kitchen Cabinet Package Plus Class I Granite Countertops With Under Counter Mounted SS Sink in Place of Laminate Counters and Surface Mounted Sink	\$ 3,830.00	
Option 2: Custom Kitchen Enhancement Package: Includes All Features of the Standard Kitchen Cabinet Package, plus Granite Countertop "Option 1 above; Also Included are Door Panel Style Choices, Island Paneling, Solid Wood Dove-tailed Drawers and Pull Out Shelving w/ Custom Metal Slides, Trash Basket Drawer, Crown & Lower Trim Moldings, Knob Choices, Delta 470 Kitchen Faucet.	\$ 6,675.00	\$ 6,675.00
Option 3: Custom Kitchen Enhancement Package w/ Irish Cream Finish: Same as Custom Kitchen Enhancement Option plus upgraded finish. Note: If Fireplace Surround Cabinetry is ordered, then it will need to be upgraded as well.	\$ 10,250.00	
Sub Option 1a, 2a & 3a : Substitute Class II Granite in Place of Class I for Either of the Above Three Options.	\$ 536.00	

LAUNDRY ROOM

Standard: Wire Shelf along back wall		
Option : Wall Cabinets above Washer and Dryer plus Combination Wire Shelf w/ Hanging Rod; Also includes Base Cabinet with Cultured Marble Countertop Next to Washer & Dryer.	\$ 1,549.00	\$ 1,549.00
Standard: Washer and Dryer are Optional		
Option 1: Whirlpool White Side by Side Washer/Dryer WTW7590SQ & WED7590SQ	\$ 978.00	
Option 2: Whirlpool Duet White Side by Side Washer/Dryer WFW/WED 9200 w/ Ped'ls	\$ 2,799.00	

APPLIANCES

Standard:		
Whirlpool Gold SS Four Burner <u>Electric Range</u> RF362LXSS with Storage Drawer		
Whirlpool Gold SS Built-In Microwave GH5184XPS with Interior Exhaust System		
Whirlpool Gold SS Dishwasher GU2455XTSS Featuring Multi-Level Cycles		
Whirlpool 25 CF SS Side by Side Refrigerator: ED5FHEXTS		
Individual Kitchen Appliance Enhancements:		
SS <u>Gas Range Enhancement:</u> Whirlpool Gas Range SF362LXSS	\$ 309.75	\$ 309.75
25 CF SS Flush-Mount Refrigerator Whirlpool Side By Side GC5SHEXNS	\$ 1,317.25	
Packaged Kitchen Appliance Enhancements		
SS Kitchen Aide Package: KEDRS807SS <u>Electric Range</u> , KHMS2050 Microwave, KUDT03FTSS Dish Washer, KBFS25ETSS French Door Refrigerator w/ Bottom Freezer	\$ 2,636.00	
SS Kitchen Aide Gas Range Enhancement: Gas Range KGRS807SSS	\$ 418.95	
Miscellaneous Appliance Enhancements:		
Outdoor Gas Grill Options:		
Vermont Casting VCS3507- 3 Burner Gas Grill in Stainless Steel	\$ 1,099.00	
Vermont Casting VCS4007 4 Burner w/Side Burner & Rear Rotisserie Burner Gas Grill in SS	\$ 1,570.00	
Vermont Casting VCS5007 5 Burner w/Side Burner & Rear Rotisserie Burner Gas Grill in SS	\$ 1,899.00	
Deck Gas Line Rough-In Only	\$ 300.00	\$ 300.00

ENTERTAINMENT

Main Level Enhancement A: 5.1 Surround Speaker Wiring with 5 Klipsch Surround Sound Speakers Installed	\$ 650.00	
Main Level Enhancement B: 42" HDTV 720p LCD Flat Screen TV, Wall Mounted Above Fireplace, with DVD Player and 5.1 Surround Sound Amplifier with Five(5) Klipsch Surround Sound Speakers. (Installed / connected package price with cables)	\$ 3,975.00	\$ 3,975.00
Ground Level Enhancement C: Wall Mounted 50" HDTV 720p LCD Flat Screen TV Package with 5.1 Surround Sound Amplifier, Five(5) Klipsch Speakers, DVD Player, and Garage Speakers with volume controls. System is RF Controlled and components are mounted out of sight in the TV / Stereo Component Closet. (Installed / connected package price with cables)	\$ 6,649.00	\$ 6,649.00

LIGHTING

Custom Lighting Enhancement: Island Mini Pendant Lights, Stairway Wall Sconces and Matching Recessed Can Trim Fixtures (Brushed Nickel or Antique Bronze Finish) with Decorative Main Level Wall Switches	\$ 1,968.00	\$ 1,968.00
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SECURITY

Enhancement A: ADT Entry Door & Motion Sensor Security System w/ Two Key Pads	\$ 725.00	
Enhancement B: Nu Tone Front Door/Garage Video Door Answering System, Under Kitchen Cabinet LCD Color Monitor with TV, Telephone, Speakerphone and AM/FM Radio	\$ 1,950.00	

BATH ROOMS

Standard: Powder Room Only: Two Piece "Smart Height" Elongated Toilet and Class I Granite Top with Surface Mounted China Sink & Delta 583 SS Faucet		
Standard: All Bathrooms Except Powder Room: Two Piece Standard Height Toilets with Round Front, and Cultured Marble Vanity Tops.		
Option 1: Change from Standard Height Round Front Toilets to "Smart Height" Elongated Front Toilets in All Bath Rooms	\$ 600.00	
Option 2: Includes Option 1 above Plus Class I Granite Vanity Tops with Surface Mounted China Sinks and Delta 583 SS Faucets in All Bath Rooms (Replaces Cultured Marble Vanity Tops)	\$ 5,919.00	\$ 5,919.00
Option 2a: Same As Above, but with Class II Granite	\$ 6,415.00	
Standard: Bath in Master Suite Has Shower Stall and Private Lav		
Option: 5 ft Tub Shower and Open Lav In Master Bath	\$ 275.00	

CLOSETS

Standard: Combination wire shelf with rod		
Master Suite Closet Option: Shulte freedomRail® Custom Closet System	\$ 1,399.00	

STAIRS AND STAIR PARTS

Standard: Two Locations: Exposed Main Level Stairs and From the Landing to 2nd Floor: 1/2 Wall with Painted White Cap		
Stair Enhancement: Wrought Iron Balusters w/ Wood Stained Handrail	\$ 3,260.00	\$ 3,260.00
Stair Enhancement: Painted White Wood Balusters w/ Wood Stained Handrail	\$ 3,260.00	

INTERIOR PAINT

Standard: One Standard Color for Walls: 6 choices		
Room Paint Enhancement: Paint Bedroom or Comparable Room 2nd Color	\$ 375.00	\$ 375.00
Master Suite Paint Enhancement 2nd Color	\$ 490.00	
Standard: Interior Trim and Doors: White		

COMFORT AND CONVENIENCE

Option: Water Softener	\$ 1,300.00	\$ 1,300.00
Option: Humidifier	\$ 489.00	\$ 489.00
Option: Programmable Thermostat	\$ 125.00	

ELECTRICAL (Prior to Drywall)

Standard: Cable Outlets per Floor plan		
Enhancement: Additional Cable Outlets (Each)	\$ 75.00	
Standard: Phone Outlets per Floor plan		
Enhancement: Additional Phone Outlets (Each)	\$ 80.00	
Standard: Electrical Outlets per Floor plan		
Enhancement: Additional Outlets (Each)	\$ 55.00	
Standard: Floor Outlet on Lower Level (One Outlet per Plan Location)		
Standard: Floor Outlet on Main Level (One Outlet per Plan Location)		
Standard: Dome Bedroom Ceiling Lights per Sample at the Sales Model		
Enhancement: Combination Fan / Ceiling Light (Each)	\$ 250.00	\$ 1,000.00

FLOORING

Standard: Main Level Entry: Ceramic Tile		
Standard: Baths & Laundry Room: Ceramic Tile		
Standard: Main Level: Kitchen, Dining, Living Area & Hall: Hardwood		
Enhancement: Main Level: Kitchen, Dining, Living Area & Hall Area: 3/4" Hardwood		priced separately
Enhancement: Main Level: Kitchen, Dining, Living Area & Hall Area: Ceramic Tile	\$ 1,875.00	
Standard: Lower Level Bedroom: Carpet Grade 1 - Shaw Rock Falls & Medium Density Pad		
Standard: Lower Level Media Area: Carpet Grade 1 - Shaw Rock Falls & Medium Density Pad		
Enhancement Lower Level Media Area Only: Ceramic Tile	\$ 2,856.00	\$ 2,856.00
Standard: Bar Area: Carpet Grade 1 Shaw Rock Falls & Medium Density Pad Unless Bar Option Chosen, in Which Case This Area Would Be Ceramic Tile		
Standard: Ground Fl, Stairs & 2nd Fl Carpet: Grade 1 - Shaw Rock Falls & Med. Density Pad		
Enhancement: All Carpeted Areas:		
Carpet Grade 2 Enhancement: - Shaw Carroll Stream & High Density Pad	\$ 2,750.00	
Carpet Grade 3 Three Enhancement- Shaw Wood River & High Density Pad	\$ 3,810.00	\$ 3,810.00
Total Options:		\$ 103,384.75
Total Sales Price:		\$ 470,054.75