

# Resume of Joseph A. Molnar

## **Residential Real Estate services, sales and consulting.**

Since 1995 I have helped my clients buy or sell over 530 properties representing a total dollar volume in excess of \$90,000,000.00. I typically assist 40 to 50 families a year with their real estate needs. My business is split about 60/40 between assisting purchasers as a Buyer's Agent and assisting sellers as a Listing Agent. This level of production places me among the top Professional Realtors in St. Joseph County. I am a member of the Residential Sales Council, and have earned my [CRS](#) (Certified Residential Specialist) designation, a distinction held by less than 2% of all Realtors nationwide. Over the years I have earned many various awards for production that are distinctions earned by only the best top producing agents who achieve established criteria for professionalism as well as high levels of production.

In the course of my 30 year career I have sold approximately 900 homes representing a sales volume in excess of 90 million dollars. My experience as a homebuilder in addition to my Real Estate background allows me to provide my clients with the very highest level of service and representation.

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## **My Education**

B.A. in English, Indiana University 1973, Marian High School, Mishawaka, In 1969

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## **My Family**

I am a native Hoosier, born and raised in the South Bend, Indiana area. I have lived here all my life except for a 4 year period from 1982-1986, when I lived in Houston, Texas. I have been married to my longtime partner Mary for 9 years. I have four children and three step children; Regina 32, Nick 30, Alexandra 28, Victoria 23, T.J. 30, Melissa 27, Eric (deceased) and four grand children, Tori, 12, Chloe 4 and Elliot 3, and Jacob 6 months. Regina received her undergraduate and master's degrees from Indiana University and is currently working in South Bend as a Real Estate Broker in commercial Real Estate. Nick is a graduate of Ball State University and has his master's degree from Ernie Pyle graduate school of Journalism at Indiana University. Nick has his Real License and partners with me in my Real Estate practice. They both attended public elementary, middle and high school in Mishawaka school system. Alex has her undergraduate degree from Indiana University and attended parochial elementary and Marian parochial high in Mishawaka. She is currently teaching First Grade at Laville Elementary School. Vicki attended public middle school at Schmucker in the Penn-Harris-Madison school system and graduated from Marian Parochial High School. She is

currently a Sergeant in The United States Air Force working as a Crew Chief on the B-1 bomber. T.J. is a graduate of Indiana University and is an outside Sales rep for Local Link Supply in South Bend. Melissa is a talented artist. She attended Ball State University and is currently a key member of the support staff at Meridian Title Company. Eric was a senior at Marian High School when we lost him in an auto accident. All the kids were very active student/athletes and I can attest, from my family's experience, to the quality of education in the Michiana area.

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### **My Career History**

2007 to present	Home Gallery Realtors
1995 -2007	RE/MAX Connection
1994 -1995	Coldwell Banker Anchor Sales
1979-1993	J. A. Molnar & Associates, Inc.
1975-1979	Anchor Sales/Timberline Builders

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### **My Personal Interests**

I am an avid golfer.  
I love to read  
I enjoy travel abroad  
I spend time taking photos  
I like gadgets

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### **Organizations and Community Participation - past and present**

Allen F. Hainge Cyberstars, Cyberprofessionals, Certified Residential Specialist Council | Board of Directors South Bend/ Mishawaka Association of Realtors | Charter Member Real Estate Cyberspace Society | National Association of Realtors | Indiana Association of Realtors | Greater Houston Builders Association | Texas Association of Homebuilders | National Association of Homebuilders | St. Joe Valley Homebuilders Association | Homebuilders Association of Indiana | Board of Directors Penn High Building Trades | Board of Directors Little Flower Montessori | Board of Directors Home Owners Warranty (HOW) | Board of Directors Northwood Montessori | Junior Chamber of Commerce | Indiana University Alumni Association | Granger Business Association

